

# INNOVATION ENGINEERING

## Building a perception

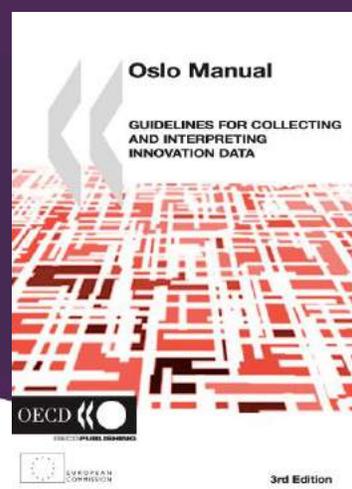
Hay Geraedts for I<sup>2</sup>E<sup>2</sup>

2021

# Content of the presentation

- Perception of innovation
- Innovation as a company driver for success
- OECD Global Innovation Index 
- EPO: Global Patent Index 
- What about creativity in an innovation development
- What can be seen as an Innovation process
- What are a valid set of Innovation criteria
- What should be a relevant set of capabilities to become an Innovator

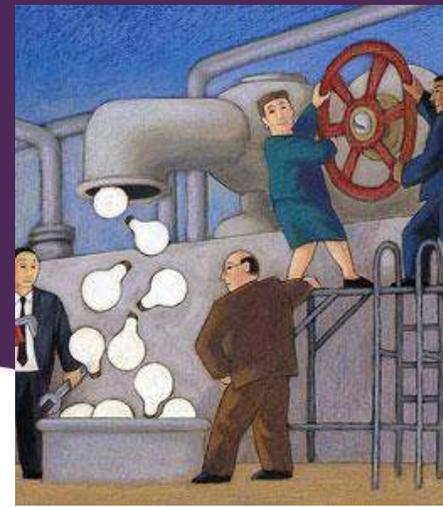
# Perception of innovation



- Kinds of Innovation

- Product Innovation: Invent interesting new product ideas
- Process Innovation: Invent new ways for processes/systems e.g. production systems
- Market Innovation: Invent new markets
- Organization Innovation: Invent new ways to organize the business

# Perception of innovation



- The vitality and **survival of companies** in competitive markets depend to a large extent on their **ability to innovate**.
- Innovation is **not** something that **emerges spontaneously** from the activities of a company: companies need to invest in it!
- Whether companies produce **end-user products**, or **subcontract** deliver parts to end-user companies, or deliver **services** to customers, **innovation stays important**.
- It can sometimes be **bought** or found through collaboration with other companies ('**open innovation**').
- In any event, **human capital** is an important factor in innovation.

# Perception of innovation

- Big companies commit **considerable amount of money** to scenario studies for innovation.
- Unlike bigger companies, small and medium-sized enterprises (**SMEs**) often **lack financial resources** to invest extensively in scenario studies.
- Responsible persons within **SMEs often don't have enough perception** on how to start innovation and don't dare to make the first step.
- The **strategies** of **SMEs** are more often based on **survival tactics** than on growth optimization.
- On the other hand **SMEs** are very **flexible** to act on changes on the market and to startup a innovation development trajectory.



- **Sustaining national quality of living** depend to a large extent to success of national companies
- **Bigger companies are investing** already a large amount of their turn over into innovation.
- And SMEs? **Investing** in innovation is **uncertain!**
- But it would make a big difference for the **prosperity of a country and it's companies** when they would be **successful** in innovation **too**.
- Initiatives in SMEs often depend on the **capabilities**/competencies of their engineer employees.



- If professionals holding high education degrees were confident in how to take initiatives on innovation, this would be a **key success marker** for companies acting in their markets and therefore a key success factor for developing needed innovation!

- It is about: **igniting innovation**



**Innovation is** an internal creative development process that contributes to entrepreneurial goals when developing new products, processes, organisational structures or market approaches, or some combination of these.

Technological, economic and psychosocial factors can be investigated when considering innovation development.

Generally, innovation is initiated by multidisciplinary teams consisting of key persons in companies.

Teams develop new or renewed products or services to sell on marketplaces.

When planning innovation development, corporate decision makers must have accurate information as a basis for funding innovation projects.

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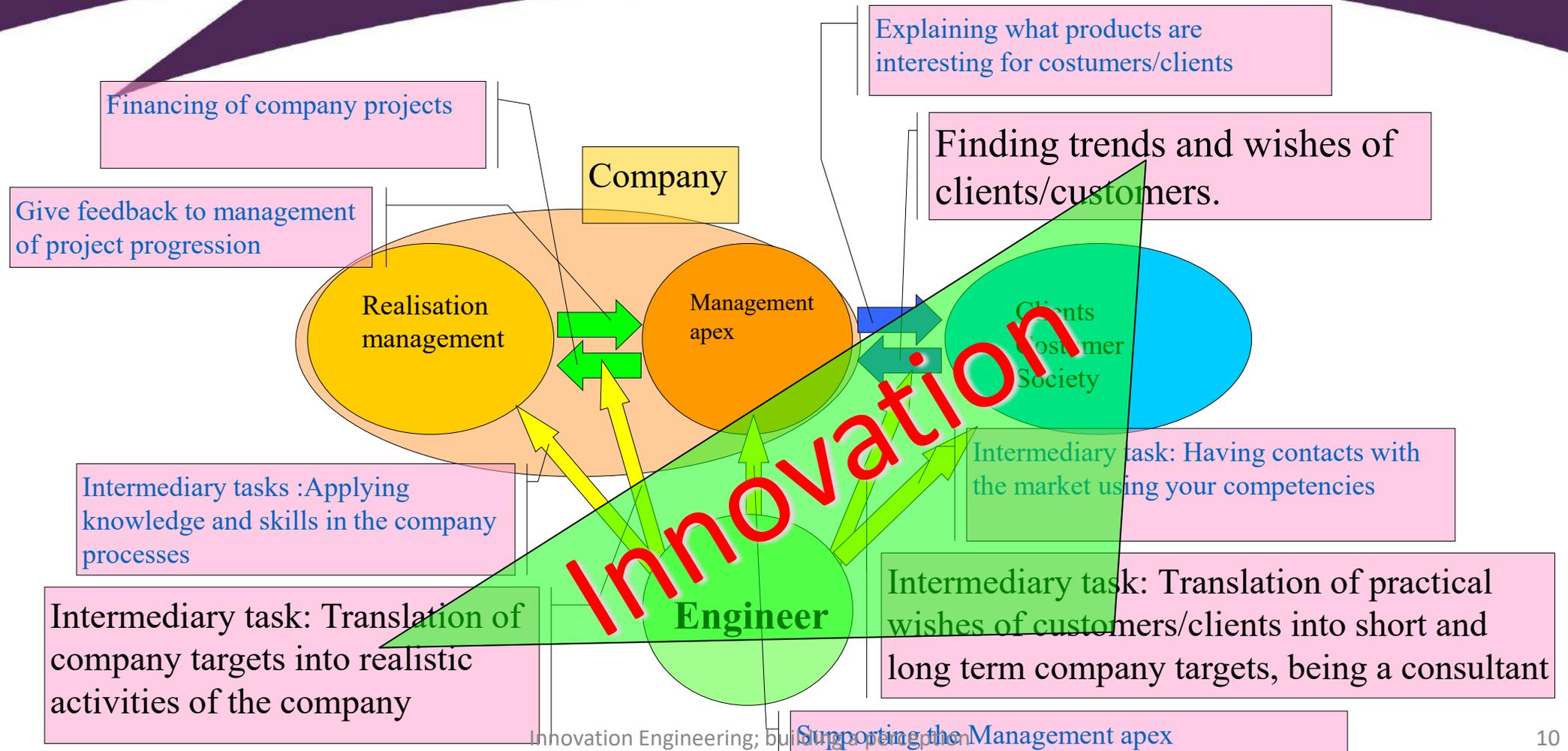
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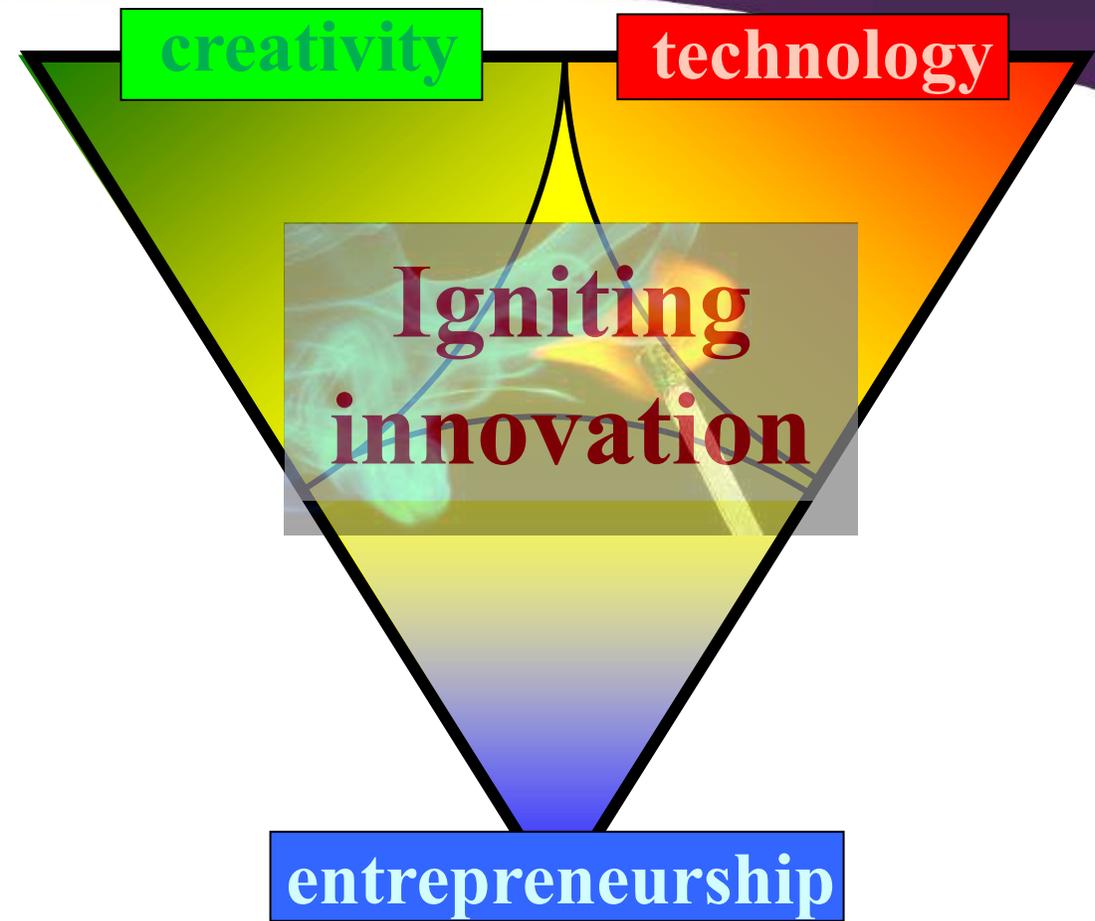
# Innovation in companies

## Tasks for Engineers in companies

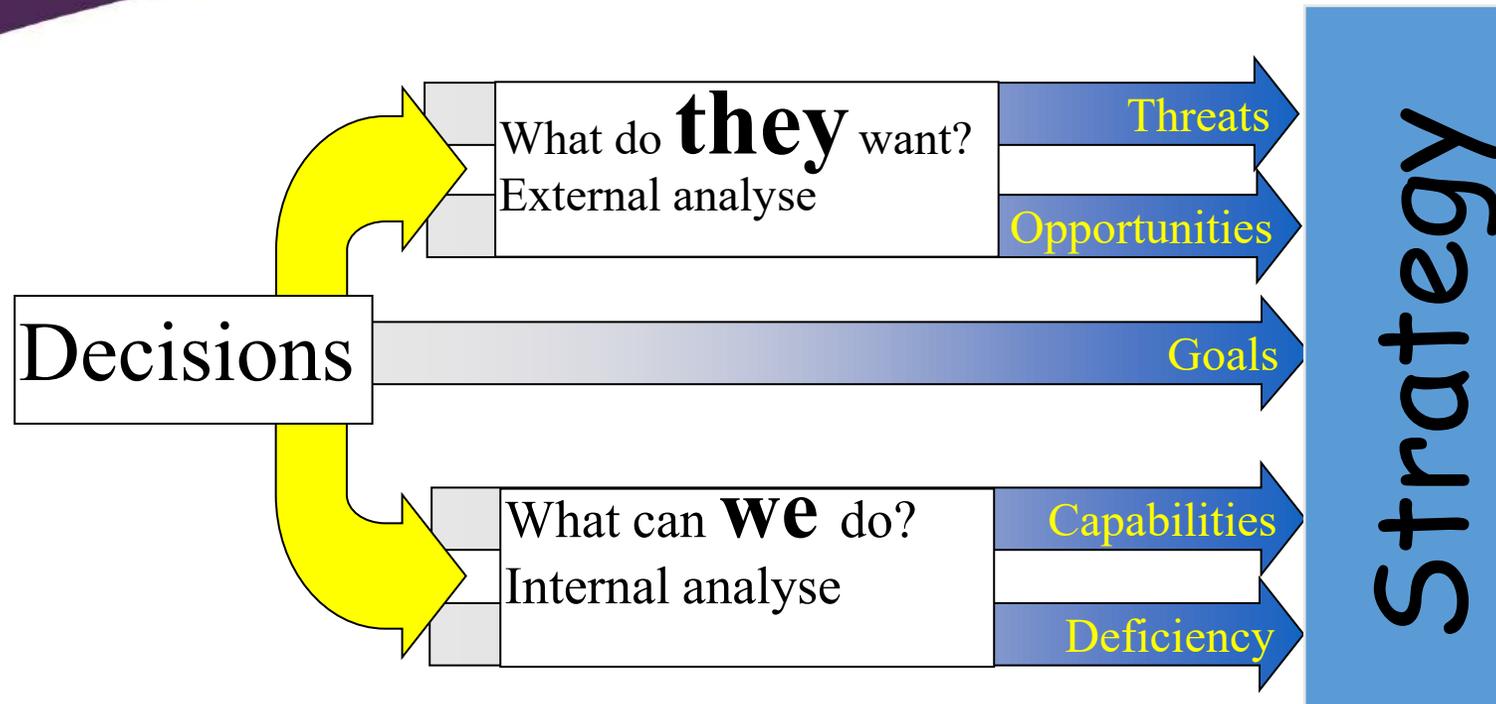


# Innovation: 1<sup>st</sup> order context of engineer

**Innovation** is an internal **creative** development process that contributes to **entrepreneurial** goals when developing new products, processes, organisational structures or market approaches, or some combination of these. **Technological**, economic and psychosocial factors can be investigated when considering innovation development. Generally, innovation is initiated by multidisciplinary teams consisting of key persons in companies. Teams develop new or renewed products or services for sale in marketplaces. When planning innovation development, corporate decision makers must have accurate information as a basis for funding innovation projects.



# SWOT: Strength, Weaknesses, Opportunities, Threats



# Innovation developments seen from a SWOT analysis



A business has to be involving, it has to be fun, and it has to exercise your creative instincts.

— Richard Branson —

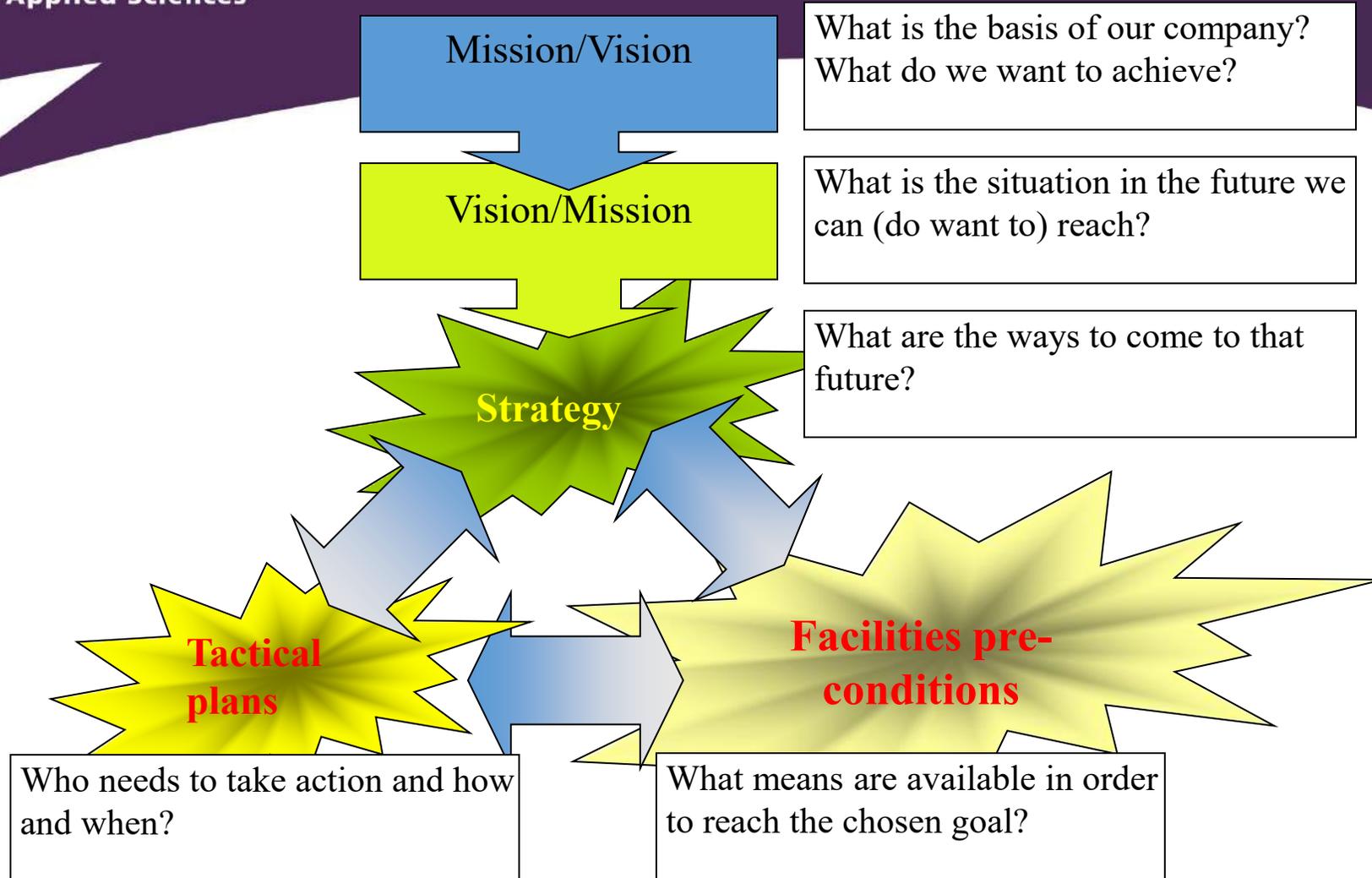
AZ QUOTES

		Internal aspects	
		Capabilities	Deficiencies
External aspects	SWOT confrontation matrix	Earn a lot of money <b>Incremental innovation</b>	Enable your employees <b>Organisational innovation</b>
	Threats	Investigate market conditions <b>Market innovations</b>	Find possibilities to grow into new markets <b>Structural innovation</b>



# Where do you start?

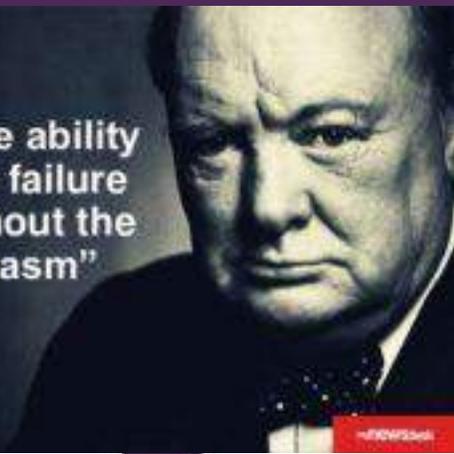
A global determination



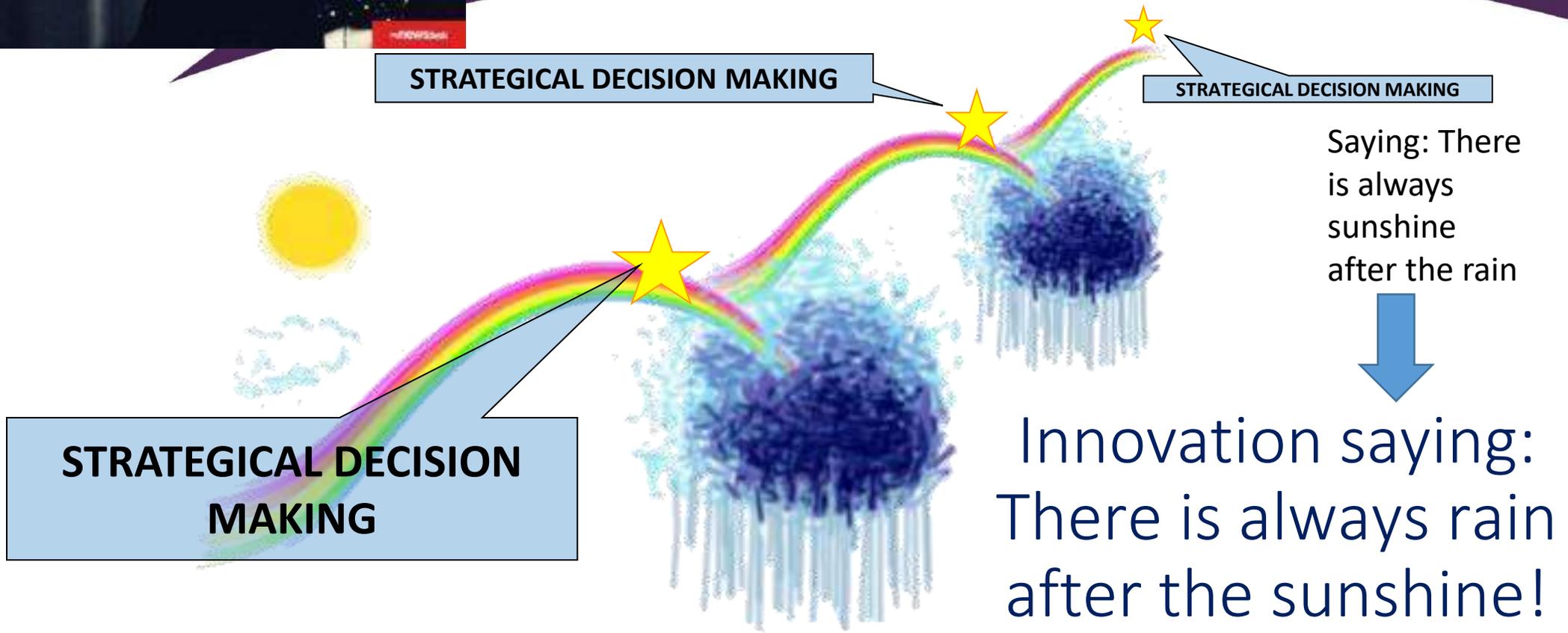
“Success is the ability to go from one failure to another without the loss of enthusiasm”

Winston Churchill

@jonobear



# MAIN DRIVER FOR INNOVATION



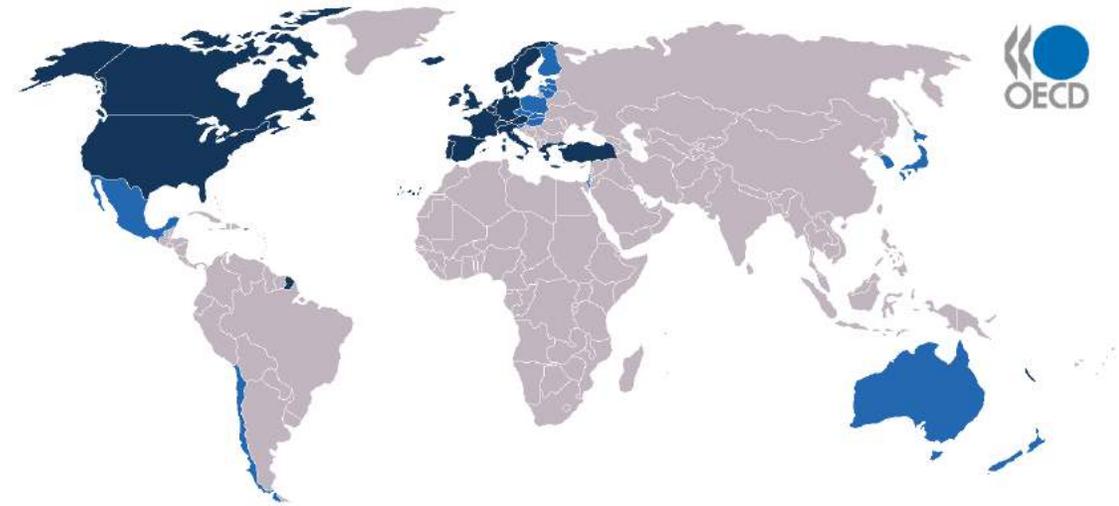
# Innovation dilemma's



- Time dilemma's
  - Investing now, not knowing what result it will bring in the future market
  - Decisions now, for activities in the future, not knowing what the best trajectory is.
- Quality dilemma's
  - What extra functions do customers pay attention to in the future?
  - Time-to-market needs to be short whereas quality assurance takes more time.
- Sustainability dilemma's
  - Innovative products will not stay innovative for long as companies want to make much money from one innovation
  - Your competitor will innovate this products for a much longer time and competitor has overtaken the market.
- Financial dilemma's
  - Shortage of financial resources to invest in innovation versus probably higher turn over when investing in innovation.
  - Investing comes before earning the money

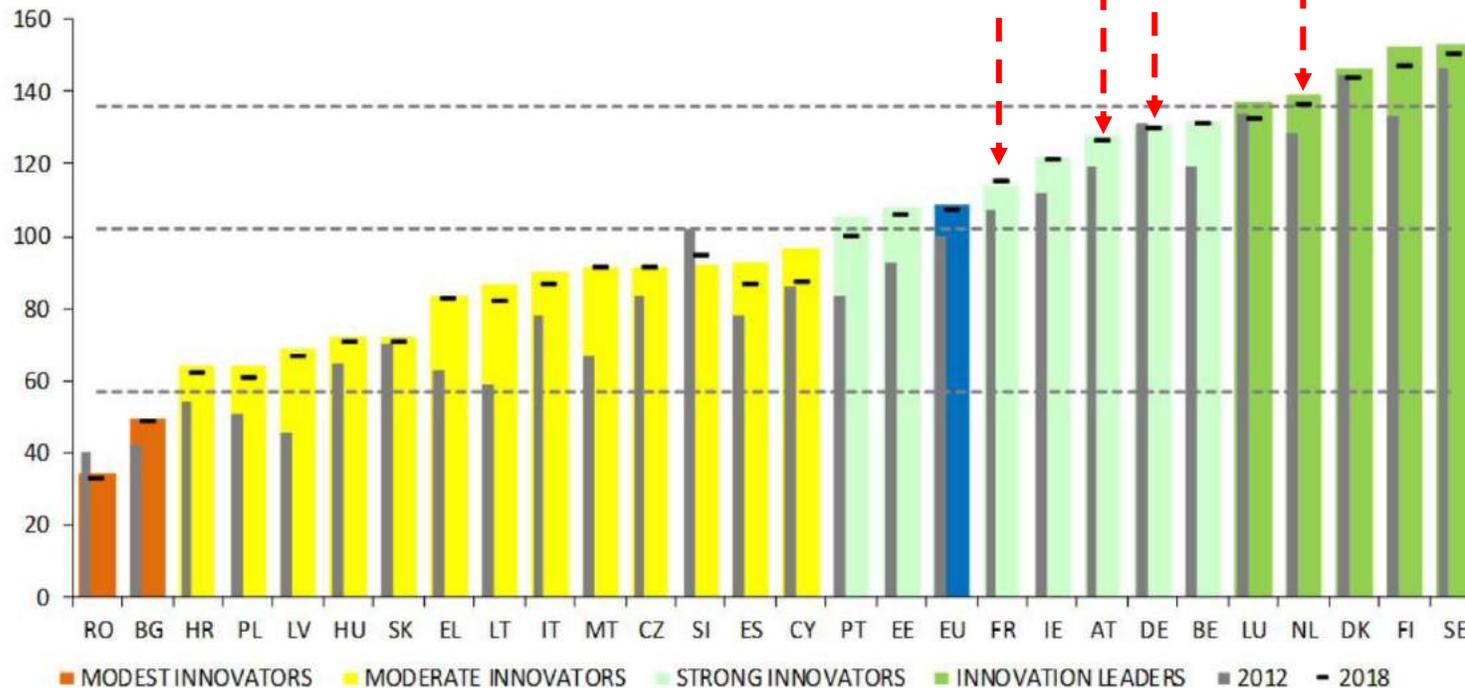
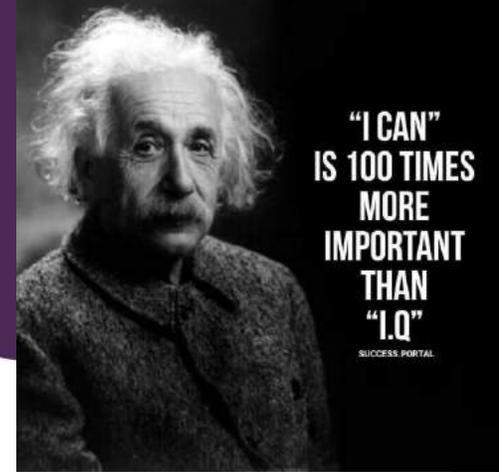
What to do

- The **Organisation for Economic Co-operation and Development (OECD)** is an international organisation that works to build better policies for better lives. Our goal is to shape policies that foster prosperity, equality, opportunity and well-being for all.





# OECD Global Innovation Index



Europe has strong innovation companies.

Engineers need to take place in this innovation arena in order to keep this strong position in the future.

European Innovation Scoreboard country ranking. Coloured columns show innovation performance in 2019, horizontal hyphens show performance in 2018, and grey columns show performance in 2012, all relative to the EU average in 2012.



# EPO: Global Patent Index

Number of patents acquired in a country is an indicator for a level of innovation development



Source: EPO.  
Status: 1.2.2021.

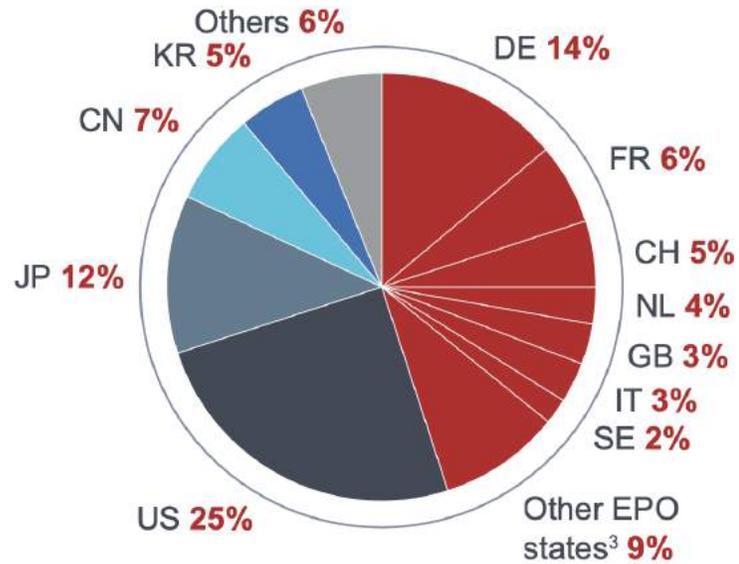
<sup>1</sup> European patent applications include direct European applications (Direct) and international (PCT) applications that entered the European phase during the reporting period (PCT regional).

<sup>2</sup> In cases where several applicants are mentioned on the application form, the country of residence of the first applicant listed applies.

<sup>3</sup> EPO states: the 38 member states of the European Patent Organisation, which includes the 27 states of the EU.

### Origin of the European patent applications

This graph shows the geographic origin of the European patent applications<sup>1</sup> determined by the country of residence of the first applicant listed on the application form (first-named applicant principle<sup>2</sup>).



Country	2020	2019	Change
● US	44 293	46 177	-4.1% ↓
● DE	25 954	26 762	-3.0% ↓
● JP	21 841	22 086	-1.1% ↓
● Other EPO states <sup>3</sup>	15 710	15 358	2.3% ↑
● CN	13 432	12 227	9.9% ↑
● FR	10 554	10 233	3.1% ↑
● Others	10 135	10 149	-0.1% ↓
● KR	9 106	8 339	9.2% ↑
● CH	8 112	8 266	-1.9% ↓
● NL	6 375	6 942	-8.2% ↓
● GB	5 715	6 129	-6.8% ↓
● IT	4 600	4 469	2.9% ↑
● SE	4 423	4 395	0.6% ↑



# EPO: Global Patent Index

Technical Field	Number of patents		2020	2019	Change
<b>Electrical engineering</b>	Electrical machinery, apparatus, energy	11 346	10 297	0.4%	↑
	Audio-visual technology	4 474	4 278	4.6%	↑
	Telecommunications	3 982	4 047	-1.6%	↓
	Digital communication	14 122	13 978	1.0%	↑
	Basic communication processes	1 071	1 079	-0.7%	↓
	Computer technology	13 097	12 859	1.9%	↑
	IT methods for management	2 413	2 499	-3.4%	↓
	Semiconductors	3 197	2 984	7.1%	↑
<b>Instruments</b>	Optics	4 250	4 229	0.5%	↑
	Measurement	8 582	9 048	-5.2%	↓
	Analysis of biological materials	1 303	1 358	-4.1%	↓
	Control	3 354	3 264	2.8%	↑
	Medical technology	14 295	13 935	2.6%	↑
<b>Mechanical engineering</b>	Handling	4 399	4 760	-7.6%	↓
	Machine tools	3 594	3 711	-3.2%	↓
	Engines, pumps, turbines	4 386	5 249	-16.4%	↓
	Textile and paper machines	2 443	2 636	-7.3%	↓
	Other special machines	6 261	6 419	-2.5%	↓
	Thermal processes and apparatus	2 666	2 674	-0.3%	↓
	Mechanical elements	3 821	4 220	-9.5%	↓
	Transport	9 020	9 540	-5.5%	↓

Relation to Mechatronics and mechanics



Success today requires the agility  
and drive to constantly rethink,  
reinvigorate, react, and reinvent.

— *Bill Gates* —

AZ QUOTES

# Strategic Decision- Making for Innovation

What are the relevant future  
perspectives?

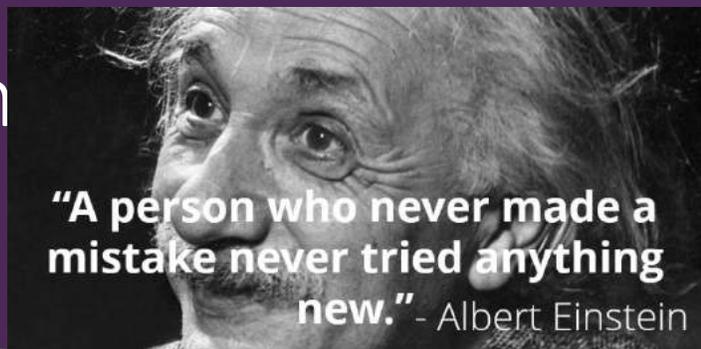
*Tushman:*

*“Decision by itself changes  
nothing.”*

*At the moment decisions are  
made, we don’t know their  
effects.*

***We spent far more time on  
the consequences.”***

# What about creativity in an innovation development



Brainstorming without having a picture how this process has to be organized is not effective and not efficient.

Don't brainstorm if you don't know how to do it and if you are not properly prepared.

Better use pre-conditioned methods.

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There is a workshop on TRIZ!!

TRIZ:

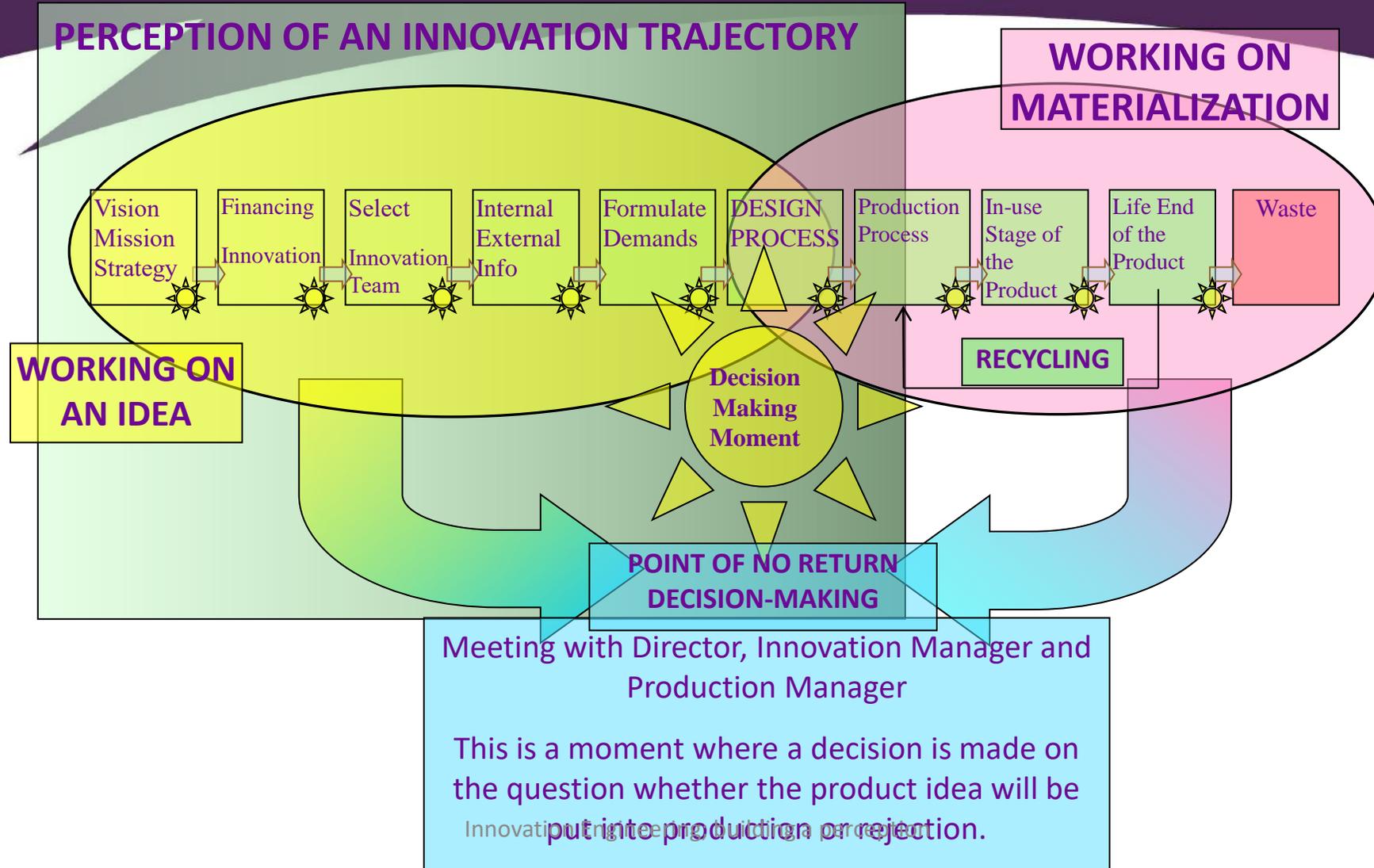
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Theory of Inventive Problem Solving

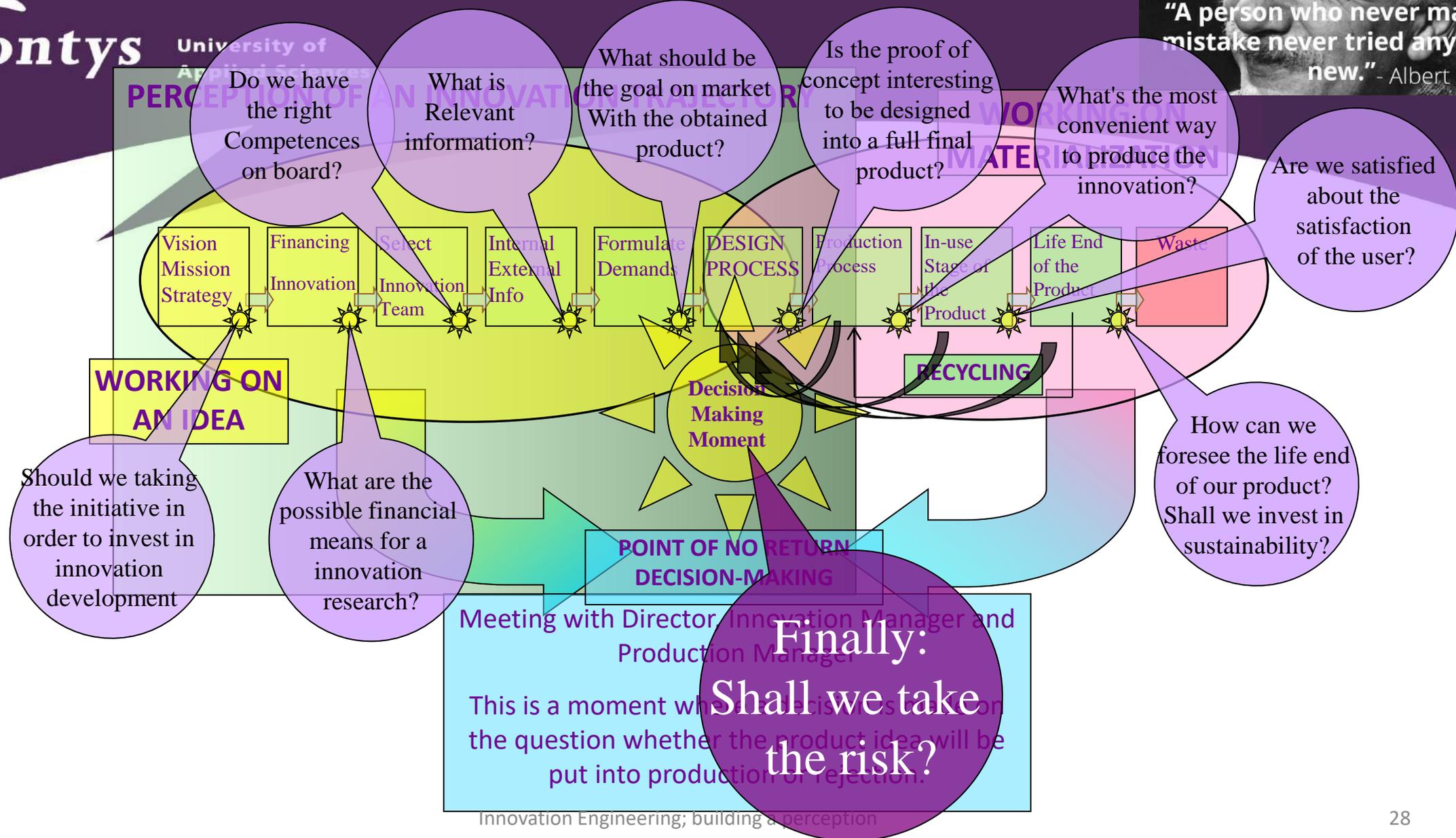
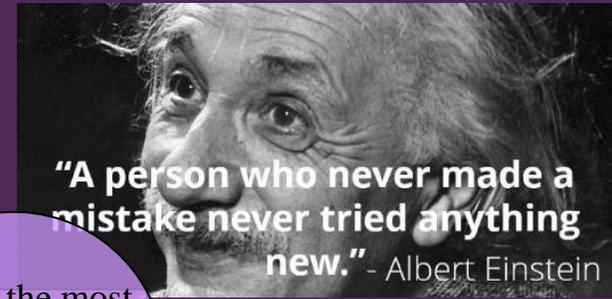


page A - 40 principles of innovation, presented schematically		page B - 40 principles of innovation, presented schematically	
<p><b>01) DIVISION</b></p> <p>a) a ship built into mini-tablets</p> <p>b) multi-engine aircraft</p> <p>c) multi-piston engine of internal combustion</p> <p>d) a toy made from Lego blocks</p> <p>e) a chocolate broken into multi-tablets</p> <p>f) multi-grip gators</p> <p>g) a binded file of paper sheets</p> <p>h) multi-blade cartridge razors</p> <p>i) multi-blade airscrews of aircrafts, or wind power-plants</p>	<p><b>08) ANTI-WEIGHT</b></p> <p>a) wind power plant (movement of inertia)</p> <p>b) anti-airscrews</p> <p>c) fish bladder (fish submerged in water)</p> <p>d) balloon filled with hot air</p> <p>e) slipping hydrofoils' boats</p> <p>f) concept of hover crafts</p> <p>g) floating balloons, etc.</p>	<p><b>15) DYNAMICS</b></p> <p>a) automatically extensible/opened doors, air-locks, etc., reacting while in need</p> <p>b) automatic gears in mobiles</p> <p>c) undercarriages in cars of variable stiffness characteristics, tuned exactly to terrain conditions during the driving</p> <p>d) fully electronically controlled operational mode of carburettor, electronically controlled fuel injection in dependency of driving conditions</p>	<p><b>22) "BLESSING IN A DISGUISE" (CONVERT HARM INTO BENEFIT)</b></p> <p>a) burning out main fire in outskirts of the main fire, to cut out of fire's fuel</p> <p>b) to blow out the outskirts/inside/outside the blazing fire from top of oil well in detonation blast</p> <p>c) permafrost materials are to be 'treated' with liquid nitrogen</p>
<p><b>02) TAKING OUT</b></p> <p>a) taking of notoriously noisy power aggregate out of the main boat</p> <p>b) internal air ventilation system taken out of the building, i.e. placed on the building elevation</p> <p>c) sound of predator bird, previously registered on a tape and played back, can be used scaring the birds, notoriously flying near or around the airports</p>	<p><b>09) PRE-ELIMINARY ACTION</b></p> <p>a) surrounding sounds</p> <p>b) counter-acting active earphones</p> <p>c) piezoelectric anti-impact set for the tool</p>	<p><b>16) EXCESSIVE (OR PARTIAL) ACTION</b></p> <p>a) in close fit of both piston and cylinder of the engine</p> <p>b) to spray excessively paint, and then to remove the excess of the paint</p> <p>c) to fulfill the fuel tank, and then to remove the excess of fuel</p>	<p><b>23) FEEDBACK PRINCIPLE</b></p> <p>a) basically, as well as particularly: input signal → object → output signal (indoor's temperature regulation)</p> <p>b) autopilot provided with 3-axis gyro system</p> <p>c) robot arms movement's back-controlled in set of: 1) diode - 2) photodiode - 3) semi-transparent either: protractor or linear scale - placed in between</p>
<p><b>03) LOCAL QUALITY</b></p> <p>a) dustless excavation of coal - the dust is captured by tiny droplets inside of the water cone</p> <p>b) bigger droplets outside of the cone keep the dust in a place</p> <p>c) weighted average from marks</p> <p>d) weighted estimation produced for rankings of computers, printers, etc.</p>	<p><b>10) PRE-ELIMINARY ACTION</b></p> <p>a) blowing of the nozzles in printing cartridges</p> <p>b) parking of hard disc reading/writing heads (parking mode)</p> <p>c) blowing of the nozzles in printing cartridges (operational mode)</p>	<p><b>17) ANOTHER DIMENSION</b></p> <p>a) a two tools colliding in 1D should be rearranged within 2D plane, likewise tools colliding on 2D plane, should be rearranged in 3D space</p> <p>b) to stack vertically, in analysis of structures of atoms (in studying of electron shells, around atomic nuclei)</p> <p>c) science of complex symmetries in crystallography</p>	<p><b>24) INTERMEDIATE MEANS, "FITTING" PRINCIPLE</b></p> <p>a) in electronic circuits fitting either: - impedance, - or resistance, - or source of input source to the receiver</p> <p>b) fitting in mean of: - pressure-flowing (fluid mechanics), - loading of force moments, - in transmission gears (mechanical fitting) - stress of two interfacing surfaces (endurance)</p>
<p><b>04) ASYMMETRY</b></p> <p>a) pneumatic tyre asymmetrically reinforced from outside, due to contact with pavement curb</p> <p>b) left- or right-handed rules of priority, in right of road</p> <p>c) slanted concrete mixer, blender</p> <p>d) asymmetrically built conjunctions, handles</p> <p>e) asymmetrically defined functionality of the 'trap-the-door' mechanisms</p>	<p><b>11) BEFOREHAND CUSHIONING</b></p> <p>a) for instance: a method of "dressing" of the cut tree branches (this action, actually forces a tree to beforehand reaction, to gather healing substances)</p> <p>b) driver's airbag</p> <p>c) masking of the chosen elements, within patches on the object, before its painting</p>	<p><b>18) MECHANICAL SELF-INDUCED VIBRATIONS, IN RESONANCE</b></p> <p>a) piezoelectric engine - conceptual design</p> <p>b) electric circuit of inductance</p> <p>c) spring based lightings for set of two discs</p> <p>d) quartz generators, in electric circuits</p>	<p><b>25) SELF-SERVICING PRINCIPLE</b></p> <p>a) self-servicing lines of electric system</p> <p>b) constant regeneration of the glow of halogen lamp</p> <p>c) tungsten sublimates to halogens then, to reposit on tungsten glow</p>
<p><b>05) MERGING</b></p> <p>a) several computers combined into functioning network</p> <p>b) a hedge made of pales</p> <p>c) textiles made of wool/polyester/cotton fibres</p> <p>d) roofing tiles combined into coverage of house roof</p> <p>e) mobile concrete mixer, mobile crane, refrigerator, merged into single mobile machine unit, combining of the stationary machines with mobile undercarriages</p>	<p><b>12) EQUIPOTENTIALITY</b></p> <p>a) a sequence of linear movements is replaced by single seamless movement on section of arc</p> <p>b) a heavy element of the press, lifted up, and carried away usually in sequence of linear movements is replaced with press deflected on remotely fasten long arm</p> <p>b) dissolvable surgeon threads</p> <p>c) rather to cool down stuck inner object, than to heat up other bigger outer object, which seizes the former one</p>	<p><b>19) PERIODICAL ACTION, OR PULSED ACTION</b></p> <p>a) hammer drill</p> <p>b) pulsed laser, against lasers of continuous operational mode</p> <p>c) 'pseudo-analogue' driving (PWM) (Pulse Width Modulation)</p> <p>d) pulsed DC power against conventional DC power unit</p> <p>e) step motors</p>	<p><b>26) COPYING, IMAGING RULE (application of optical mapping)</b></p> <p>a) use of ultrasound mapping</p> <p>b) magnetic resonance mapping</p> <p>c) X-rays radiography</p> <p>d) application in mapping of material structures of: - infrared - ultraviolet - basically of optical methods</p> <p>e) use of fluorescence and of scintillation's materials</p>
<p><b>06) UNIVERSALITY</b></p> <p>a) a helmet in use, within field conditions, rendered as: "handy-tools"</p> <p>a1) spade</p> <p>a2) frying pane</p> <p>c) sets of universal kitchen robots, mixers, with operating actuators (rasps, juice extractors, etc.)</p> <p>b) universal "handy-tools" Swiss Army knife</p>	<p><b>13) INVERSION (UPSIDE DOWN)</b></p> <p>a) for instance: reversing working mode of vacuum cleaners (there, vapour could be used in cleaning of carpets)</p> <p>b) to turn mounted object upside down, on assembling line</p> <p>c) turning (object in move, while motionless turning tool), against milling (mobile milling cutter)</p> <p>d) binary tree's structure sought from root to leaves in one in-depth search algorithms, while tree sought from leaves to root in another</p>	<p><b>20) CONTINUITY ACTION OF USEFUL ACTION</b></p> <p>a) enlarging drill, operating B) nozzles of cartridge, in both directions printing also in returning direction (without idle mode)</p> <p>c) steam turbines of generators for one power plants, working continuously (in optimal mode), while the others working, as pump-storage power plants, in aim of storing of energy for after-hours hours (mode: pumping of the waters into upper reservoir on mornings, while emptying upper reservoir into lower one on afternoons)</p>	<p><b>27) INEXPENSIVE SHORT-LIVED OBJECTS (CHEAP CADUCITY, &amp; OF DISPOSABLE MATERIALS)</b></p> <p>a) kitchen utensils, dishes, cutlery made of plastic</p> <p>b) disposable syringes, gloves, etc.</p> <p>c) plastic bags, packaging wrappers, etc.</p> <p>d) printing head integrated with ink cartridge (formerly, each printer possessed built-in printing head) (presently, each of ink cartridge has its own printing head)</p>
<p><b>07) EMBEDDED STRUCTURES (nested "Dolls" - Matryoshka)</b></p> <p>a) applications of: retractable car radio antennae, retractable fishing rods, etc.</p> <p>b) radiators of ultrasound welders</p>	<p><b>14) SPHEROIDALITY, CURVATURES (replacement of linear movements)</b></p> <p>a) bearing rollers, spirals, shafts, spheres, demi-domes</p> <p>b) application of arcs in architecture</p> <p>c) demi-domes in vaults of building</p> <p>d) circular accelerators (synchrotrons / magnetrans), in place of concept of linear accelerators of particles</p> <p>e) extensible, retractable measuring tape</p>	<p><b>21) SKIPPING, QUICK MODE, OR PACE OF REALIZATION</b></p> <p>a) wood-borne materials in quick thermal processing</p> <p>b) laser treatments of biological tissues (both extremely hard &amp; extremely soft) without thermal deformations, scorching, burnings</p> <p>c) picosecond pulsed lasers (femtosecond lasers) against laser of micro- and nano-second pulses (nanosecond pulses virtually have been ignored, while treated with picosecond pulsed laser beam of energy)</p> <p>d) steel hardening process in abrupt temperatures changes</p>	<p><b>28) A) PRINCIPLE OF SUBSTITUTING OF MECHANICAL SYSTEM WITH FUNCTIONALLY EQUIVALENT ELECTRO-MAGNETIC SYSTEMS</b></p> <p>a) electric field to substitute with interaction of: magnetic field</p> <p>b) mechanical pressure or fastening</p>
<p><b>29) PNEUMATICS &amp; HYDRAULICS</b></p> <p>a) pneumatic automobile tyre, - pneumatics (air-light) dampers - automobile airbags, - pneumatic "discrete", driving of operational actuators: for instance: automatic welding of wrapping plastic; packing films</p> <p>on the figure above, in blue: approximate section of automobile pneumatic tyre</p>	<p><b>34) DISCARDING, RECOVERING, PARTS REGENERATION</b></p> <p>a) soluble medication capsules made of (biologically inert material)</p> <p>b) rocket's stages subsequently discarded during the flight</p> <p>c) cornstarch-based packages for dry products</p> <p>d) heterogeneous fields</p>	<p><b>35) CHANGING STATE, PARAMETERS, PROPERTIES OF MATERIALS</b></p> <p>1) high temperature food processing</p> <p>2) low-temperature food preserving</p> <p>3) a product ready for further processing step (for submerging in liquid chocolate)</p>	<p><b>29B) PNEUMATICS &amp; HYDRAULICS</b></p> <p>a) automobile brakes, - in driving of plane elevator, - where the precision of driving is needed, as well as enormous force transition</p> <p>b) hydraulics in communicating vessels</p> <p><math>F_2 &gt;&gt; F_1</math></p> <p><math>S_2 = S_1</math></p> <p><math>F_2 = S_2 \cdot F_1</math></p>
<p><b>30) FLEXIBLE FILMS AND FOILS, MEMBRANES</b></p> <p>a) not wettable film prohibits evaporation of water</p> <p>b) wrapping packaging based on plastic, air-pumped bubbles</p>	<p><b>36) PHASE TRANSITION</b></p> <p>a) a binary, phase transition cycle for refrigerator construction</p> <p>b) heat flows from surroundings (red arrows directed to blue heat exchanger)</p> <p>c) compressor liquid ammonia, heat carrier, - (green, ammonia, etc.)</p> <p>d) circulation of liquefied ammonia in heat exchanger</p>	<p><b>37) THERMAL EXPANSION</b></p> <p>1) thermal shaft fitting</p> <p>2) state of thermal balance</p>	<p><b>31) POROUS MATERIALS</b></p> <p>a) aerated concrete</p> <p>b) porous abrasive foams</p> <p>c) polyurethane foam</p> <p>d) catalysing surfaces in chemistry</p> <p>e) vacuum as a "construction building material"</p> <p>f) openwork structures reinforcements</p>
<p><b>32) COLOUR CHANGING (ALTERNATING)</b></p> <p>a) in lapping process for inner surfaces of engine pistons &amp; cylinders, the probing of phosphorescence distribution can be used</p>	<p><b>38) STRONG OXIDANTS</b></p> <p>a) oxygen</p> <p>b) ozone</p> <p>c) (indirectly) H<sub>2</sub>O vapour</p> <p>d) in oxidation of metal's surface (from over-heated vapour under pressure at 300°C degree)</p> <p>e) the surface with protection layer obtained due to oxidation</p>	<p><b>39) NEUTRAL ATMOSPHERES, INERT ENVIRONMENTS</b></p> <p>a) CO<sub>2</sub> extinguishers</p> <p>b) N<sub>2</sub> or He<sub>2</sub> protection atmospheres in processing, and production</p> <p>c) N<sub>2</sub> or He<sub>2</sub> protection atmospheres in storing of products, and materials, both raw and processed</p>	<p><b>33) HOMOGENEITY</b></p> <p>a) the two interfacing surfaces should be made of the same material</p> <p>moreover, the similarities can be applied, regarding: - comparable mat's hardness, chemical inertion, structures - comparable thermal expansion's coefficients, (in case of dental materials; metal-glass conjunctions), - comparable electro-chemical potentials (in avoiding electro-chemical borne corrosion) - same fatigue characteristics, and amortization specifics</p>
<p><b>40) COMPOSITE MATERIALS</b></p> <p>1) elements of blades, rotors, airscrews in wind turbines constructions;</p> <p>2) yacht's &amp; catamaran's constructions;</p> <p>3) elements exposed to ultra-strong, severe stress</p>			

# What can be seen as innovation process?



# Decision-making at different levels

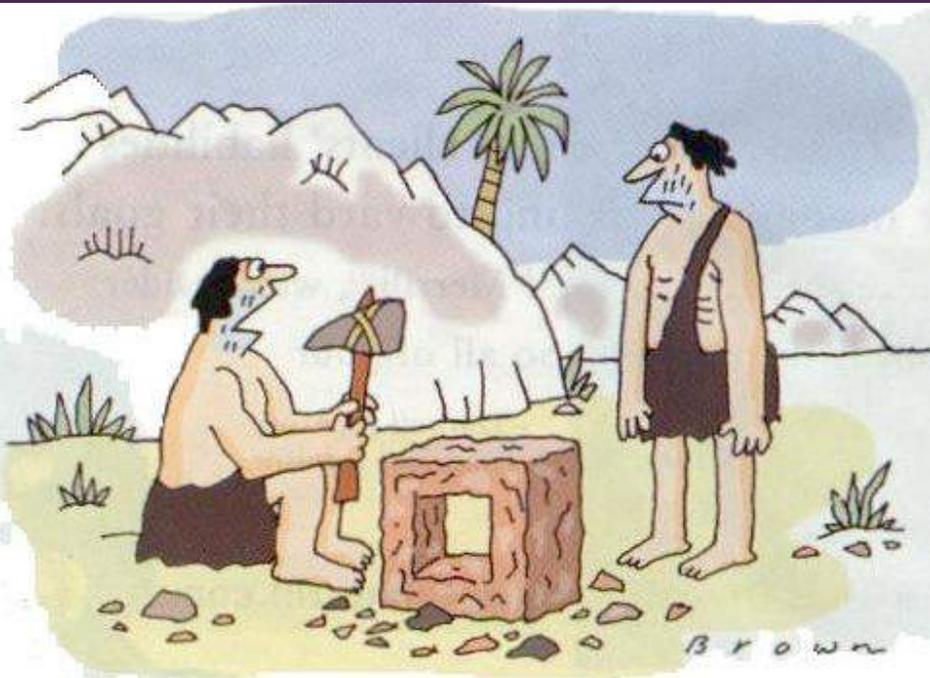


Phases	Description of activities
<b>Start-up activities</b>	Introduction of team members
	Setting up interdisciplinary collaboration.
	Search cultural difference of partner Universities.
	Discuss communication procedures
	Get in contact to Business students
	<b>Ending Milestone 1 (Week 37)</b>
<b>Creative Process</b>	Search for interesting ideas. Using creativity methods
	Analysis of customer's needs, defining a possible market.
	Writing technical, product-related and market-related demands/requirements/conditions
	Literature research to investigate latest information idea(s)
	Patent search and having contact patent expert
	A pitch
<b>Ending Milestone 2 (Week 41)</b>	
<b>Organizing Project</b>	<b>Trip to collaborating international University. Decision which concept will be developed.</b>
	Discussing how to set up Project Management plan
	Writing a complete plan of approach/project plan
	Finding interested company and possibly sponsoring
	<b>Ending Milestone 3 (Week 41)</b>
	Search for possibilities on sustainable development
	Search for possibilities in IPR
Finding new trend connected to the idea	
<b>Ending Milestone 4 (Week 4)</b>	
<b>Design</b>	Design the mechanical/Mechatrical/electrical system
	Make calculations to power, forces, etc
	Making technical drawings, electrical schemes, etc.
	Preparing making the proof of concept
<b>Ending Milestone 5 (Week 49)</b>	
<b>Investigate Business</b>	Researching market possibilities
	Investigate business requirements
	Investigate information for business plan
	Organize the production of the proof of concept.
	<b>Ending Milestone 6 (Week 2)</b>
<b>Finishing</b>	Make a video film Youtube of your I <sup>2</sup> E <sup>2</sup> project (about 10 min).
	Prepare presentation for symposium.
	Make a poster for presenting to I <sup>2</sup> E <sup>2</sup> .
	Write final I <sup>2</sup> E <sup>2</sup> Report
	Write final Business Innovation Report
	<b>Ending Milestone 7 (Week 3)</b>
	<b>Visiting collaborating international I<sup>2</sup>E<sup>2</sup> symposium Strasbourg. (Wk 2-6)</b>

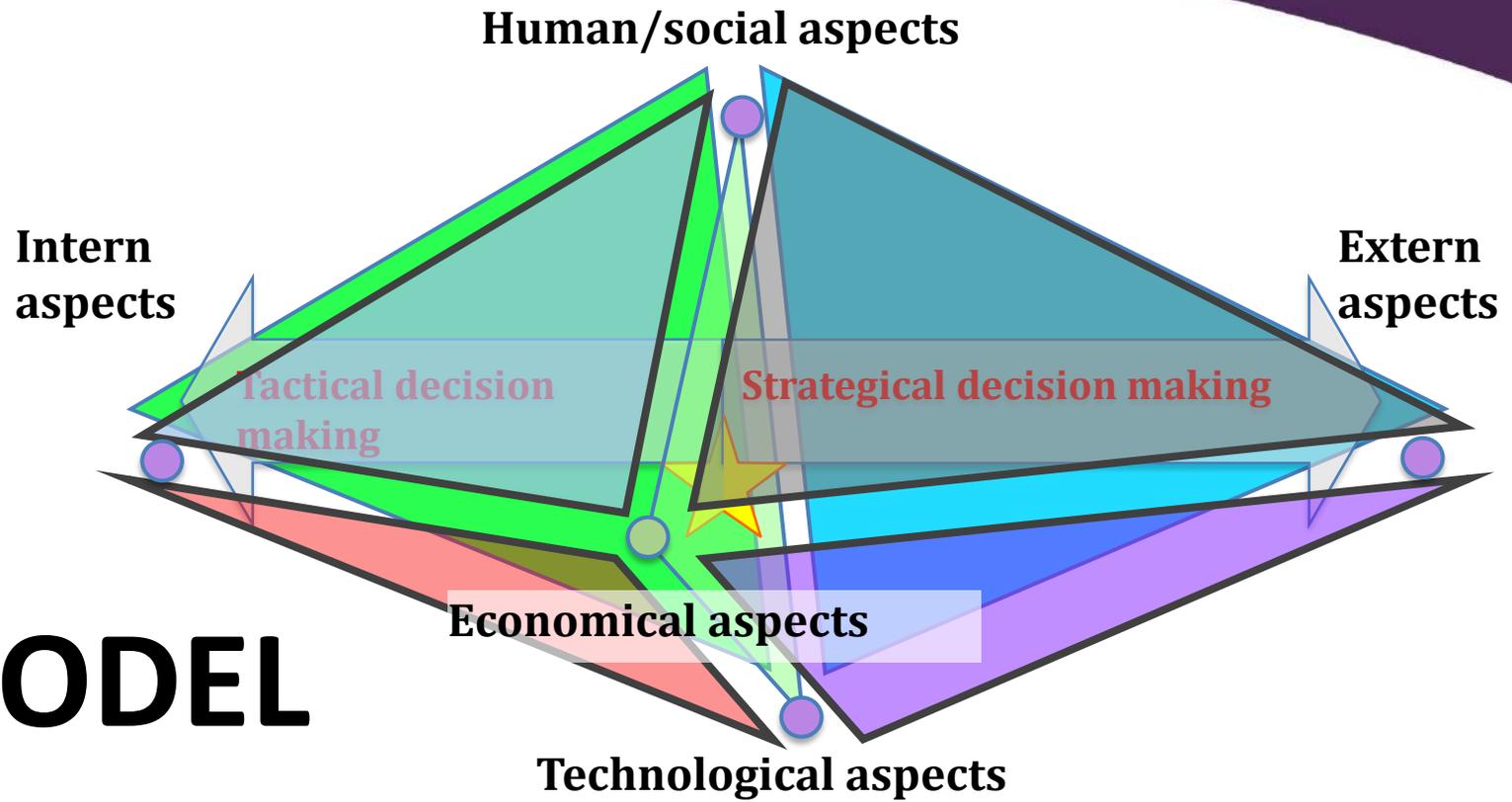
	Vision Mission Strategy	Financing Innovation	Select Innovation Team	Internal External Info	Formulate Demands	DESIGN PROCESS	Production Process	In-use Stage of the Product	Life End of the Product	Waste
Start-up activities	Blue	Blue	Blue							
Creative Process				Blue	Blue	Blue				
Organizing Project		Blue	Blue	Blue						
Design						Blue	Blue	Blue	Blue	Blue
Investigate Business					Blue	Blue	Blue	Blue	Blue	Blue
Finishing										

What about the innovation Engineering Project?

What is a valid set of Innovation criteria to be used in a innovation development research?



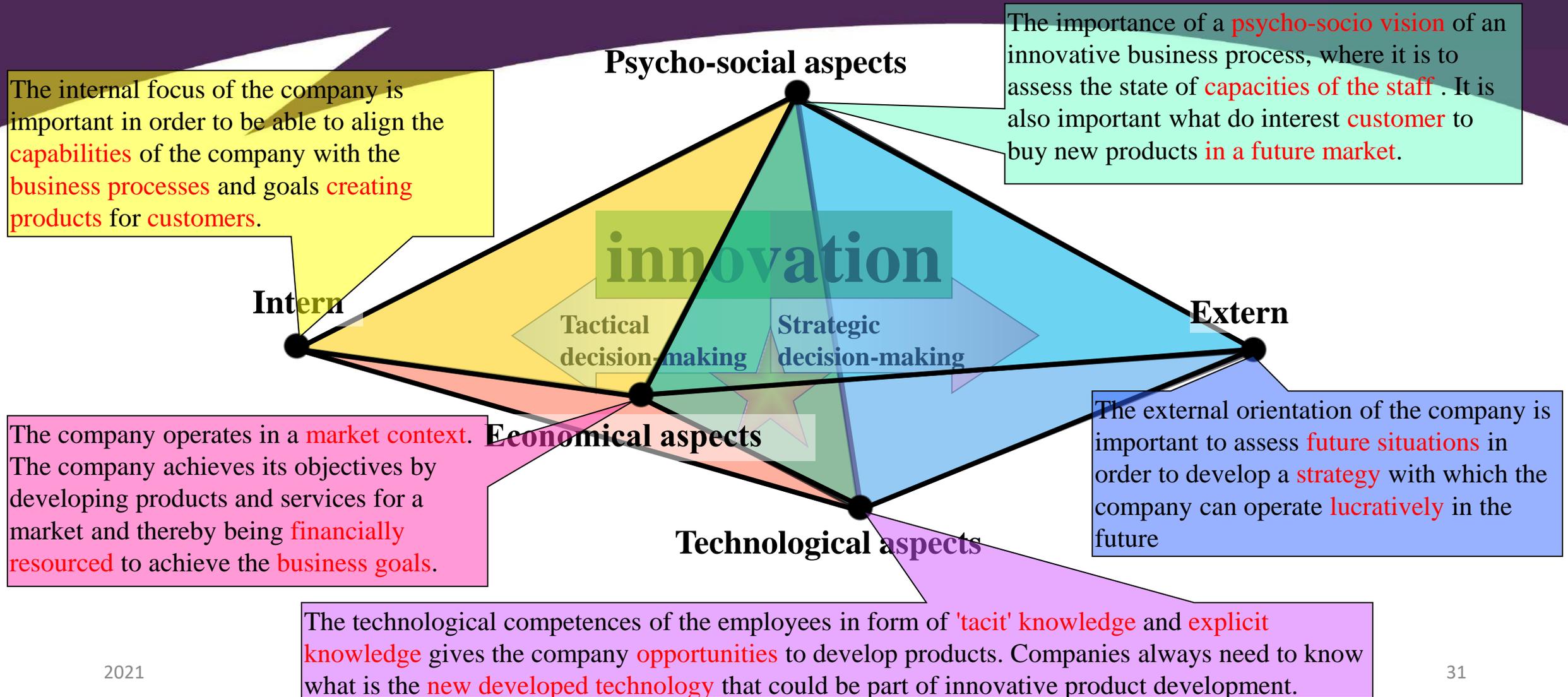
*"I call my invention 'The Wheel,' but so far I've been unable to attract any venture capital."*



# DIAMOND MODEL

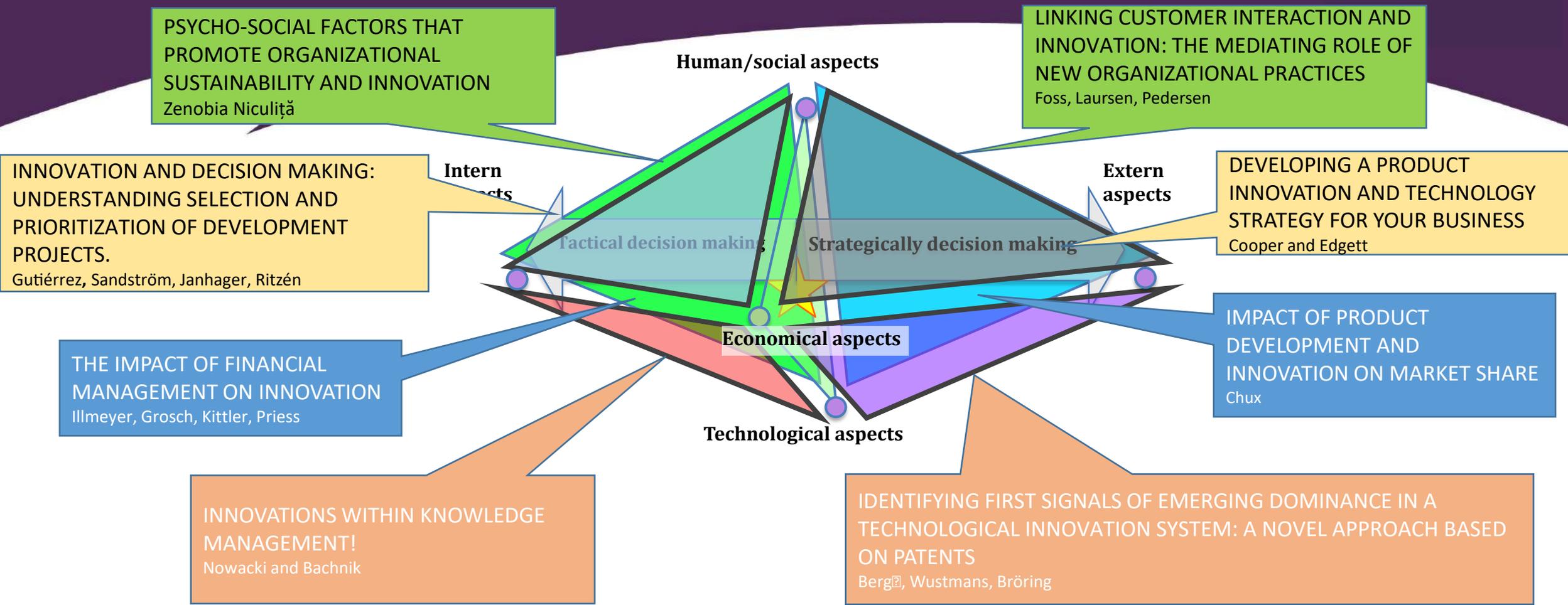
Holistic 3D model criteria for innovation development research.

# What is a valid set of Innovation criteria?



# DIAMOND MODEL

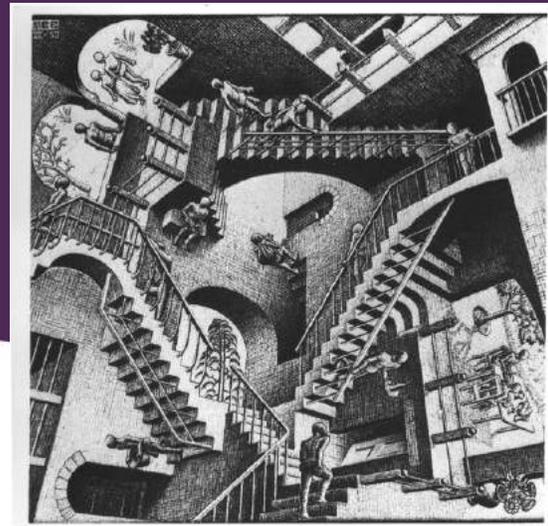
International literature



# Stakeholders as a starting point for innovation development

Stakeholders	Characteristics for strategic decision-making	Triggers for innovation development
<u>Consumers:</u>	Follow what's going on in the market.	Continuous innovation to meet the renewed requirements of customer.
<u>Industrial customers:</u>	Strategy of developments to understand customer companies' needs. Know their goals and targets.	Innovation consists of being able to solve the problems of possible industrial clients.
<u>Shareholders</u>	Interests of shareholders need to be ensured.	If a company is innovative, then it can attract shareholders. They deliver financial means to invest in innovation.
<u>Competitors:</u>	Benchmark company's position on market.	Innovation means staying ahead of the competition.
<u>NGOs:</u>	Voice of society. They can give the company a negative or a positive image.	NGOs want innovative products being save, sustainable, eco-friendly, etc. They're a voice of society.
<u>Advisory institutes:</u>	Investigate what are the missing information needed for success.	If companies do not have their own capacity for developing innovation, consultancies can help e.g. Patent office and Engineering consultancies.
<u>Government:</u>	Check whether the new product to innovate needs to meet the Governmental standards.	Governmental standards, innovation need to satisfy to. Government grants for innovative projects.
<u>Employees:</u>	Does our existing staff need extra training or should we attract new staff	Do employees have proper competences to be able to develop innovation?

# Advice to become an innovator



Have an open mind to see things differently, is important. Think out of your comfort box.  
M.C. Escher

- Be good in your engineering profession!!!!!!
- Be interested in what is going on inside and outside the company.
- Know the needs of company's costumers
- Be interested in the activities of competitors
- Build your own vision of what is important for the company to invest in
- Have information who in the company has key positions and key knowledge to participate in initiatives on innovation development
- Go to international conferences and symposia to notice newest developments
- Get attention of management to your innovation perceptions

To take initiative to analyse possibilities for innovation development in a company and persuade the tactical management to invest in this 'adventure'.

# Questions?

A online meeting will be organized for you to ask questions to the teacher to be answered

